

PRESS RELEASE

Please find here a news release issued today on behalf of Volga-Dnepr Group:

Media contact: Jamie Roche, JRPR

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T: + 44 (0) 1344 631880/1/3

E: jamie@jamierochepr.co.uk

DB SCHENKER BUYS A 'CARGO SUPERMARKET' SOLUTION TO DELIVER BALL VALVES FROM PERTH TO MILAN

DB Schenker was the latest global logistics company to take advantage of Volga-Dnepr Group's 'Cargo Supermarket' service offering when it needed to deliver two ball valves from Australia to Italy for maintenance work.

By choosing a combination of Volga-Dnepr's charter and scheduled cargo services, DB Schenker was able to meet its customer's time schedule and provide a highly cost efficient solution.

The delivery began in Perth in Western Australia when the valves, packed in wooden boxes, were loaded onboard one of the Group's IL-76TD-90VD freighters for a charter flight to Singapore. On arrival, they were transferred onto one of AirBridgeCargo Airlines' Boeing 747 scheduled cargo services to Milan-Malpensa Airport, close to where the valves were being sent for maintenance.

Robert van de Weg, senior vice president of sales and marketing at Volga-Dnepr Group said: "For this flight, speed was important but the customer also wanted to reduce the number of loading/offloading procedures or the need for trucking between hubs to ensure the safety of the cargo. The solution we provided was able to satisfy both criteria and was certainly helped by the fact that we have one of our IL-76TD-90VD freighters positioned in the Asia Pacific region on a permanent basis. This enables us to respond faster to customers in this important part of the world and also reduces aircraft repositioning costs for them. The combination of an IL-76 charter to connect with our scheduled 747F service ex Singapore worked perfectly for DB Schenker and its customer and we were able to perform the delivery using a single air waybill which also helped reduce the documentation work for them. We are seeing growing demand for this type of solution, which is why we created our unique Cargo Supermarket concept to help customers find the best and most efficient service for every cargo delivery."

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