



## Press Information

15 February 2017

### **RUSCON acquires top Russian logistics company SLG-Operating**

RUSCON, a leading container transport company in Russia, has significantly expanded its range of operations through the acquisition of SLG-Operating (Smart Logistics Group-Operating).

SLG-Operating is one of Russia's largest logistics companies, offering warehouse and logistics services to a wide variety of customers including Microsoft, Pepsi, Danone, Castorama, Kimberly-Clark, Haier, Cargill and many others. It was named Best Logistics Operator in Russia at the 2014 EALA (Euro-Asian Logistics Association) Awards.

Vladimir Bychkov, CEO RUSCON, says: "This acquisition is a significant step for our business into the wider logistics market. SLG-Operating has unique expertise in operating A-class warehouse complexes and is a well-known brand at the logistics sector. It is a valuable addition to our group."

SLG-Operating has a 60,000 sq metre complex at Chekhov City, near Moscow, with a capacity of more than 85,000 pallets, including climate-controlled sections.

The acquisition is part of RUSCON's strategy to expand its services in the transport and logistics sector so it can offer the expertise and experience which the Russian import and export market increasingly needs.

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## RUSCON

RUSCON has worked successfully in the Russian container market since 1995. Beginning as a liner agency, today it is among the top ten container transport companies in Russia and the CIS. RUSCON belongs to one of Russia's largest transport holding companies, DELO, which also owns several terminal assets in the port of Novorossiysk.

RUSCON group consists of seven companies in various fields of container shipping including agency, logistics and terminal operations. It is active in all of the major container ports and provinces of Russia, as well as in neighbouring CIS countries and overseas.

The group has ambitious plans to continue to expand its existing companies and to add new ones in order to meet the growing demand for professional transport services in Russia, the CIS and further afield.

RUSCON has announced a strategic target of doubling its container throughput and tripling revenue over the next five years. This will be achieved through consolidation of its vertically-integrated systems to enable seamless delivery of containers to any destination in Russia and worldwide. RUSCON relies on its 1,100+ staff and close partnerships with leading Russian and international transport companies to help it meet its targets.

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