



## **PRESS RELEASE**

### **BRAZILIAN GSSA BCS AIR JOINS ECS GROUP IN A DYNAMIC PARTNERSHIP TO FURTHER ENHANCE SERVICES FOR AIRLINES IN THE GROWING MARKETS OF LATIN AMERICA AND THE US**

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As of 7<sup>th</sup> of June 2018, Brazilian GSSA BCS Air has forged a close partnership with the global ECS Group network to provide major airlines in Latin America and the US with a full range of high quality cargo outsourcing solutions. This collaboration of two of the world's most proficient and versatile GSSAs enables ECS Group to position itself as a leader in South American markets.

BCS Air is Brazil's leading and well-established General Sales and Services Agent with more than 20 years of experience in the air cargo industry. "We are very glad to have become part of ECS Group's global network", says Joao Luiz Ferreira, Chief Operating Officer BCS Air at the company's headquarters in São Paulo. "The cooperation surely will create highly dynamic synergies between our enterprises and further strengthen our position in the Brazilian and American markets."

"We are very proud to continually welcome the best talent from around the world into ECS Group", comments Bertrand Schmoll, Chairman of ECS Group. "BCS Air has always been one of the most professional and successful providers of cargo outsourcing solutions in Brazil. Therefore, the acquisition is perfectly in line with our policy to support the world's most proficient GSSAs with our powerful global infrastructure."

With strong connections to the local airfreight community, BCS Air offers an outstanding portfolio of GSSA services at Brazilian airports for international airlines such as Aeromexico, Cargolux, IAG Cargo, Japan Airlines, TAAG, Turkish Airlines and Delta - from highly effective sales and marketing support to ground handling and charter services at competitive rates.

BCS Air customers particularly benefit from the company's outstanding expertise in the handling of perishables, automotive components, and CAO services."

The ECS Group and BCS Air have been closely cooperating for five years already", says Bertrand Schmoll. "Following in the footsteps of AVS GSA and Exp-Air Cargo, BCS Air has now chosen to join ECS Group. The integration of BCS into our network has been a logical step for our companies. We both share a future-oriented culture of innovation, and the expertise and best practices of BCS Air will be profitable for all partners within the Group."

ECS Group has already successfully been working the markets in Mexico, Ecuador, Peru,



Columbia, and Argentina. The new partnership provides added value for ECS customers worldwide. It will help to expand and enhance services specifically in Brazil and Latin America and offer unique opportunities for further growth.

#### **ABOUT BCS AIR**

BCS-AIR is the leading GSSA in Brazil, with 25 years of experience in the airfreight market. Their highly trained team of professionals is focused in delivering the best solutions to their partner airlines and freight forwarders.

#### **ABOUT ECS GROUP**

ECS is the Global leader in GSSA Services. The ECS portfolio spans across 47 Countries with 137 offices, 69 subsidiaries, over 950 employees carrying over 902,000 tonnes of freight for its airline partners. An award winning GSSA, ECS prides itself on its Leadership, entering into long-term partnerships with its airline partners and committing to furthering the airline development throughout the network. Trust, transparency and traceability are the core principles of how the ECS Group does business.