

## **INTTRA Extends Digital Footprint in Northern China by Expanding Partnership with Ningbo International Logistics**

**Parsippany, NJ, U.S., and Ningbo, China, December 18, 2017** - INTTRA, the largest neutral electronic transaction platform, software and information provider at the center of the ocean shipping industry, and Ningbo International Logistics today announced that the two companies are expanding their longstanding partnership to include INTTRA's eVGM solutions in China.

Ningbo International Logistics Development Company (NILD), one of China's top IT logistics companies, has provided booking and shipping instructions as an INTTRA partner since 2008. With today's announcement, the two companies' relationship will extend to include INTTRA's eVGM solution, a cost-effective and efficient method for electronic Verified Gross Mass (VGM) information submission to ocean carriers.

"NILD has aggressive growth plans in China, so we're looking forward to leveraging this new agreement and nearly decade-long close partnership with INTTRA to help us achieve our goals," said Xu Wei, Vice-General Manager, Ningbo International Logistics Development Co, Ltd. "NILD has now signed up for INTTRA's eVGM, helping NILD's CargoEDI to prepare for growth in the North China region. Additionally, by integrating with CargoEDI, ocean booking agents and shippers in Northern China can transact to multiple ocean carrier providers through INTTRA."

"INTTRA is pleased to expand its partnership with NILD to create higher value for customers in China," said Inna Kuznetsova, President and COO, INTTRA. "We're seeing more companies join our eVGM network to leverage a single connection for the submission and status check of eVGM to multiple carriers as a way to reduce costs and inefficiencies."