Kale Logistics Solutions becomes the first Indian company to join IPCSA

Mumbai, Oct 3, 2017: The International Port Community Systems Association (IPCSA) has expanded its membership by welcoming Kale Logistics Solutions, the first Indian company, to join IPCSA.

Kale Logistics Solutions is a leading Global IT solutions provider focused on providing cutting-edge technology solutions to the Logistics industry. Its broad solutions portfolio ranges from 'Internal Business Automation Systems'(ERP systems) to 'Community Solutions' that help various players in the logistics value chain to communicate and transact with each other electronically.

Kale Logistics' Container Digital Exchange system at Tuticorin port has been presented to the Honourable Prime Minister of India, as one of the top industry innovation in trade facilitation. A case study on Kale Logistics' IT solutions has also been published in the "Supply Chain Management" book co-authored by Kellogg's Business School professors and the solutions have been considered in Top 10 innovations by KPMG in their Adding Wings publication. India's first multi-modal Cargo Community System (CCS) UPLIFT and world's first comprehensive Airport Cargo Community system, GMAX are Kale Logistics' creations.

Speaking about Kale Logistics' community and ERP solutions, Kale Logistics Solutions' CEO, Mr. Amar More said, "Our community systems are very different from the traditional CCS, as they play a much wider role than functioning solely as a forwarder for an airline or forwarder to Customs EDI. They allow SMEs to run their entire business on the CCS application and have several fulfilment mechanisms, including web portals, system-to-system integration and bureau services. We provide a completely neutral platform, so there is no conflict of interest. Our Community Systems are available as SaaS too. Our solutions are available across multiple platforms like PC, mobile phones etc. The distinct feature of our solutions is that we give users tools to prevent service failures rather than report service failures which many other systems do."

Kale Logistics already have more than 2,000 clients across the globe, offices in India, UAE and Africa, and have plans to start operations in Europe. "We are experiencing a wide demand for our solutions in America, Europe, the Middle East, Africa and the Far East and are already working with several industry associations and airports. By joining IPCSA, we will be able to share and enrich our industry experience, learnings and adoption strategies by interacting with global industry peers. There is a great potential within IPCSA for collaborating and combining each other's solutions to enable fast turnaround times and a digital infrastructure for trade facilitation. We look forward to building digital corridors between the other community system operators and connecting the global logistics industry more closely", Mr. More, added.

Richard Morton, secretary general of IPCSA, said, "We are delighted to welcome Kale Logistics Solutions as our newest member. IPCSA continues to expand its influence geographically and is representing its members at the highest levels, including through our consultative status at the International Maritime Organization and Special Consultative Status at UN ECOSOC."

About Kale Logistics Solutions

Kale Logistics Solutions Private Limited is a leading Global IT solution provider focused on the Logistics, Airports and Transportation industry. Its broad solution spectrum ranges from 'Internal Business Automation Systems' to 'Community Solutions' that help various

players in the logistics value chain from shipper to consignee to communicate and transact with each other electronically. Kale has been awarded industry accolades for the last seven successive years for the innovative solutions for automation in the Logistics Industry.

Kale has the unique distinction of being provider of ERP systems that help several logistics players automate their internal businesses and being the provider of multi-modal cargo community systems that help the stakeholders in the supply chain do business with each other digitally. Its solutions help Freight Forwarders, NVOCC, LCL Consolidators, Shipping Line Agents, Stevedores, Surveyors, Container Freight Stations, Equipment Control Providers, Vessel Charterers, Custom House Agents, 3PL, Warehouse Operators, Transportation Providers, other Logistics Service Users, Airport Cargo Terminal Operators and GSA's achieve faster growth, standardized processes and operational efficiencies.

www.kalelogistics.in

About IPCSA

IPCSA was originally founded as the European Port Community Systems Association in 2011, by six European-based PCS operators. It was relaunched in 2014 as an international association, reflecting its growing membership outside Europe.

Today, IPCSA's members operate across the world, exchanging electronic information at more than 100 sea and air ports, rail and inland waterways, and border crossing points. This equates to more than 250 million TEU and 6 billion tonnes of world trade a year.

IPCSA's membership provides representation in each of the five UN Regional Commission regions. This geographical reach enables it to address the needs of members on a regional as well as international basis. IPCSA has consultative status at the International Maritime Organization and Special Consultative Status at UN ECOSOC, both providing an important platform for representing the needs of its members and its members' users at the highest level.

For further information on this Press Release or on IPCSA, please contact Richard Morton, Secretary General of IPCSA.

www.ipcsa.international

Media Contact:

Rajni Patwardhan

Kale Logistics Solutions Private Limited

Tel: +91.22.4113 4113

Email: rajni.patwardhan@kalelogistics.in