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**Delta Cargo Appoints New Area Manager for UK Sales**  
*Announces additional changes within EMEA Cargo Team*

**LONDON, September 2, 2015** – Delta Air Lines [NYSE:DAL] has appointed Alan Lavender as Area Sales Manager for its UK Cargo division. In this role, Lavender will oversee the airline’s cargo contribution, working with the in-country General Sales Agent (GSSA) as the primary contact for Delta’s key and local accounts in the United Kingdom.

Lavender joins Delta from Cathay Pacific where he spent more than 10 years as key account manager and helped to launch the airline’s pharmaceutical shipping product in UK. He has a strong background in airline cargo with previous experience working for airlines, a GSSA and Freight Agent. Lavender reports to Neil O’Sullivan, Regional Manager Cargo Sales & Service – EMEA.

In addition, Delta has made changes within its existing Cargo sales force for Europe, the Middle East, India and Africa. The airline has promoted Jaz Gill to Regional Manager Cargo Sales – EMEA where he will drive sales in markets including Ghana, Nigeria, Greece, the Middle East, the Indian sub-continent and Eastern Europe. Meanwhile, O’Sullivan has added Israel, the Czech Republic and Turkey to his existing portfolio.

O’Sullivan and Gill both report to Danita Waterfall-Brizzi, Delta’s Director Cargo Sales and Service in EMEA.

“Alan has a solid background in all aspects of airline cargo and we are delighted to welcome him on board,” said Waterfall-Brizzi. “I am confident that his experience, combined with the professional expertise of Neil and Jaz, will help drive Delta’s Cargo business throughout our region.”



(L-R: Alan Lavender, Neil O’Sullivan, Jaz Gill. For high-resolution image contact [debbie.egerton@delta.com](mailto:debbie.egerton@delta.com))

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Delta Air Lines serves more than 170 million customers each year. Delta was named to FORTUNE magazine's top 50 World's Most Admired Companies in addition to being named the most admired airline for the fourth time in five years. Additionally, Delta has ranked No.1 in the Business Travel News Annual Airline survey for four consecutive years, a first for any airline. With an industry-leading [global network](#), Delta and the [Delta Connection](#) carriers offer service to 332 destinations in 63 countries on six continents. Headquartered in Atlanta, Delta employs nearly 80,000 employees worldwide and operates a mainline fleet of more than 700 aircraft. The airline is a founding member of the [SkyTeam](#) global alliance and participates in the industry's leading [trans-Atlantic joint venture](#) with [Air France-KLM](#) and [Alitalia](#) as well as a joint venture with [Virgin Atlantic](#). Including its worldwide alliance partners, Delta offers customers more than 15,000 daily flights, with key hubs and markets including [Amsterdam](#), [Atlanta](#), [Boston](#), [Detroit](#), [Los Angeles](#), [Minneapolis/St. Paul](#), [New York-JFK](#), [New York-LaGuardia](#), [Paris-Charles de Gaulle](#), [Salt Lake City](#), [Seattle](#) and [Tokyo-Narita](#). Delta has invested billions of dollars in airport facilities, global products and services, and technology to enhance the customer experience in the air and on the ground. Additional information is available on the [Delta News Hub](#), as well as [delta.com](#), Twitter [@DeltaNewsHub](#), [Google.com/+Delta](#), [Facebook.com/delta](#) and Delta's blog [takingoff.delta.com](#).