

News from



Air General Now Runs SmartKargo *100% Cloud-based Air Cargo Solution Powers Multiple Airlines at 23 Airports*

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SmartKargo, the world's most advanced air cargo management solution, now powers the air cargo operations of Air General, an established and respected ground handling agent (GHA) in the United States. The SmartKargo team implemented the first phase in near-record time. When built out, SmartKargo will help Air General at 23 U.S. airports, where they handle customers like British Airways, Iberia and Aer Lingus.

Air General has been serving air cargo customers since 1961 and is a high growth, high potential organization that has delivered consistent quality in ground handling. Air General President Patrick Maloney said, "We evaluated many other cargo management solution providers. In the end, SmartKargo came out on top as the most well-balanced, advanced, user-friendly and capable solution. SmartKargo's 100% Cloud-based solution gives us all the functions we need to run our warehousing and ramp operations. It will be a great tool for us."

SmartKargo founder and CEO Milind Tavshikar said, "Our work to transform an industry dominated by paper and legacy technology is gaining traction by the day. Air General will lead its ground-handling peers, thanks to SmartKargo's robust functionality and digital communication with Air General's airline principals. More and more companies in the air cargo ecosystem are discovering what we deliver: ***Improved revenues and better customer***

service. Greater efficiency and more flexibility. And instant information for better decisions.”

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