

XPO Logistics awarded long-term contract by Gower Furniture

Northampton (UK) – 6 March 2017 – XPO Logistics has secured a multi-million pound, long-term agreement with Gower Furniture, a manufacturing unit of Nobia AB. Gower is a leading supplier of kitchens to the UK trade and retail sectors.

Under the agreement, XPO Logistics will provide Gower with an estimated 2,000 timed, full-load deliveries to customer distribution centres annually, as well as over 8,000 multi-drop deliveries to more than 150 UK branches. XPO has invested in a dedicated fleet of new tractors and trailers equipped with tracking technology to provide traceability of orders, equipment monitoring and fuel use analysis. XPO will also lead a cost improvement programme that will identify and deliver day-to-day efficiencies with solutions tailored for Gower's operations. These include generating backhaul opportunities and optimising the use of fleet by managing complementary traffic flows.

Andy Young, UK logistics director at Nobia, said: "Working with the XPO Logistics team will allow us to focus even more effectively on the manufacturing of quality kitchens— our core competency – while knowing that our products will be in safe hands for reliable delivery. We're delighted to be in such experienced hands as we continue our dynamic growth".

Dave Finnie, UK business unit director at XPO Logistics, said: "Nobia came to us as the UK's leading kitchen specialist with a requirement for supply chain support that will scale up as they deliver on their growth plans. We are committed to helping Nobia reduce cost and improve efficiency to deliver even greater value to their customers".

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Notes to editors:

About XPO Logistics, Inc.

XPO Logistics, Inc. (NYSE: XPO) is a top ten global logistics provider of cutting-edge supply chain solutions to the most successful companies in the world. XPO Logistics has 197 locations in the United Kingdom, including approximately 3.5 million square metres of warehousing, and over 15,000 employees. The company offers comprehensive solutions for transport, global forwarding and logistics, including e-fulfilment, reverse and temperature controlled logistics, VAS, bonded and COMAH warehousing, and the UK's largest owned ADR pallet network. XPO Logistics serves customers in multiple verticals, including food and beverage, retail, aerospace, automotive, chemicals, high tech, pharmaceuticals, textiles and publishing. uk.xpo.com

XPO's corporate headquarters is in Greenwich, Conn., USA, and its European headquarters is in Lyon, France. The company operates as a highly integrated network of people, technology and physical assets in 34 countries, with over 86,000 employees and 1,425 locations. XPO uses its network to help more than 50,000 customers manage their goods more efficiently throughout their supply chains. The company conducts the majority of its European operations through its subsidiary, XPO Logistics Europe SA, in which it holds an 86.25% controlling interest. The remaining stock is traded as XPO on Euronext Paris -- Isin FR0000052870. www.xpo.com