

## **XPO Logistics extends its collaboration with Groupe SEB**

Northampton (UK) – 7 March 2017 – XPO Logistics has secured a multi-million pound, long-term contract extension with global domestic appliances and cookware giant Groupe SEB. The new contract will see XPO streamline Groupe SEB's supply chain by switching the client to an innovative shared user model.

XPO Logistics has provided transport services for over 15 years to Groupe SEB at a domestic level in France. It has also provided distribution transport solutions in Spain and Portugal since 2015 and transport services at the broader European level.

Under the new contract, XPO Logistics will relocate Groupe SEB's UK warehousing operation to a shared user facility it operates in West Hallam, Derby. This has the capacity and flexibility to accommodate peak activity, during which stockholding doubles. The facility will receive loads daily, primarily from France and China.

The agreement covers product storage, picking and reworking. It also includes deliveries by XPO Logistics Transport Solutions to high street retail chains, Groupe SEB's own *Home & Cook* stores and the growing number of individual consumer orders being received via Groupe SEB's online store.

The move is the latest example of XPO Logistics' commitment to integrated supply chains to drive efficiencies, boost multi-user flexibility and secure cost-savings.

Around half of the stock keeping units stored at the warehouse require value-added services prior to dispatch. These activities include decanting from outer pack to retail pack, adding sample coffee packs and applying customer-specific bar labels.

Malcolm Wilson, managing director supply chain at XPO Logistics Europe, says: "We have identified and implemented opportunities to streamline

Groupe SEB's supply chain and are confident the customer will continue to reap the benefits going forward. We're delighted to further extend our long-term relationship with this highly successful business, selling on average six products a second across the globe."

Bryan Lawrence, Warehouse and Distribution Manager at Groupe SEB, says: "We operate in a fast moving, highly competitive market. It's reassuring to have a reliable, flexible and responsive supply chain provider by our side."

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Notes to editors:

[if !supportLists] [endif]About XPO Logistics, Inc.

XPO Logistics, Inc. (NYSE: XPO) is a top ten global logistics provider of cutting-edge supply chain solutions to the most successful companies in the world. XPO Logistics has 197 locations in the United Kingdom, including approximately 3.5 million square metres of warehousing, and over 15,000 employees. The company offers comprehensive solutions for transport, global forwarding and logistics, including e-fulfilment, reverse and temperature controlled logistics, VAS, bonded and COMAH warehousing, and the UK's largest owned ADR pallet network. XPO Logistics serves customers in multiple verticals, including food and beverage, retail, aerospace, automotive, chemicals, high tech, pharmaceuticals, textiles and publishing. [uk.xpo.com](http://uk.xpo.com)

XPO's corporate headquarters is in Greenwich, Conn., USA, and its European headquarters is in Lyon, France. The company operates as a highly integrated network of people, technology and physical assets in 34 countries, with over 87,000 employees and 1,425 locations. XPO uses its network to help more than 50,000 customers manage their goods more efficiently throughout their supply chains. The company conducts the majority of its European operations through its subsidiary, XPO Logistics Europe SA, in which it holds an 86.25% controlling interest. The remaining stock is traded as XPO on Euronext Paris -- Isin FR0000052870.

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