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News for immediate release

E*DRAY Expands Operations at the Ports of Los Angeles and Long Beach

-Miguel Camacho will serve as General Manager of Southern California for E*DRAY-

ATLANTA, GEORGIA, July 31, 2018 - [E*DRAY](#), the container shipping industry's first collaborative port logistics technology platform for drayage operations at terminals and container yards, announces that Harbor Trucking Association and Harbor Division flow stacks are now coming online with the E*DRAY platform in the Los Angeles and Long Beach markets to standardize and expedite throughput. This represents the second phase of E*DRAY's market-by-market expansion in North America. Seattle/Tacoma is live and operating with Frank Cruz leading the team in the PNW (Pacific Northwest).

Reade Kidd, President of E*DRAY, said, "We're pleased to bring Miguel Camacho on board as our General Manager in Southern California. His first task will be ramping up our first two trucker led stacks. The Harbor Trucking Association has brought together a number of industry leading dray carriers to aggregate initial volume and Harbor Division, along with several other drayage companies, are coming together for a second stack. Both groups are looking to add participating dray carriers so those interested should reach out to us. In addition to these stacks, we're also finalizing an agreement with our first cargo owner in Southern California for destination management services, export truck street turns and flow stacks where their volume supports it. More to come on that in the next few weeks."

Miguel Camacho has a strong background in intermodal logistics. Most recently, he served as Terminal Director for XPO Port Services in Southern California, a port drayage subsidiary of XPO Logistics. During his 5 years with XPO, Miguel was responsible for the leased driver program in Seattle, Oakland, Lathrop, and Southern California and was later promoted to Driver Liaison where he worked with 350+ independent contractors.

E*DRAY standardizes and scales the block stow, flow stack, and export street turn processes for the import and export community, including cargo owners and drayage companies of all sizes. By accelerating throughput at terminals and container yards, E*DRAY reduces congestion and enables terminals to do more with limited space. With less trucks waiting, running their engines, emissions are reduced to deliver an environmentally friendly solution. Additionally, the E*DRAY platform provides real-time visibility to container equipment and utilization which allows for greater deployment of containers for match-backs, and back hauls reducing empty miles. Overall, lowering network costs and increasing productivity.

About E*DRAY

E*DRAY is a technology driven platform that enables collaboration between cargo owners, drayage companies, steamship lines, and ports. This collaboration improves velocity in and out of ports, increased industry capacity, and reduces unnecessary emissions. E*DRAY will expand to all U.S. port and inland markets before moving international.

With E*DRAY, drivers no longer have to wait for a specific load. They simply grab the next container in the flow stack and go. This significantly reduces wait-times on terminals and truck emissions. Once containers reach the street, E*DRAY offers real-time visibility to containers which provides the opportunity for coordination of export back-hauls or match-backs.

E*DRAY delivers extensive efficiencies without disintermediating the drayage company and cargo owner relationship. Drayage companies and cargo owners participating in the program reconcile their moves through E*DRAY's proprietary software solution, creating a truly collaborative ecosystem.

For more information: www.edray.com

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